

Invitation for Bids (IFB)

COUNTRIES: Bosnia and Herzegovina, Republic of Serbia and Montenegro

NAME OF PROJECT: West Balkans Drina River Basin Management (WBDRBMP)

Grants no.

Bosnia and Herzegovina: GEF Trust Fund Grant No. TF0A2317 and SCCF Grant No. TF0A2320

Montenegro: GEF Trust Fund Grant No. TF0A2318 and SCCF Grant No. TF0A2321

Republic of Serbia: GEF Trust Fund Grant No. TF0A2319 and SCCF Grant No. TF0A2322

Contract Title: Procurement of Equipment for Strengthening the Hydro-Meteorological Services (HMSs) in Bosnia and Herzegovina (FB&H and RS), Republic of Serbia and Montenegro

Reference No.: BA/RS/MN-WBDRBMP-ICB-G-17-01

1. Bosnia and Herzegovina, Republic of Serbia and Montenegro have received grant funds from the Global Environment Facility Trust Fund and the Global Environment Facility Special Climate Change Fund and intend to apply part of the proceeds toward payments under the Contract for Procurement of Equipment for Strengthening the Hydro-Meteorological Services (HMSs) in B&H (FB&H and RS), Republic of Serbia and Montenegro.

2. The Ministry of Foreign Trade and Economic Relations of Bosnia and Herzegovina (on behalf of Bosnia and Herzegovina, Republic of Serbia and Montenegro) now invites sealed bids from eligible bidders for **Procurement of Equipment for Strengthening the Hydro-Meteorological Services (HMSs) in Bosnia and Herzegovina (FB&H and RS), Republic of Serbia and Montenegro.**

The number and identification of lots (contracts) comprising this ICB is:

Lot 1: Procurement and installation of equipment for improving the existing meteorological and precipitation stations network,

Lot 2: Procurement and installation of equipment for providing conditions for the reliable rating curves at hydrological stations,

Lot 3: Procurement and installation of equipment for rehabilitation, modernizing and completing hydrological stations facilities,

Lot 4: Procurement and installation of cableways;

This ICB is conducted on lots basis. Bidders may bid for one, two, three or four lots as defined in the bidding documents. Bidders wishing to offer discounts in case they are awarded more than one contract will be allowed to do so, provided that the discounts are included in the Form

of Bid or submitted in writing before the deadline for bid submission. All bids and offers of discounts shall be opened simultaneously. Discounts will be applied to the evaluated price to determine the bid or combination of bids offering the lowest evaluated bid(s) for the Purchaser. The Purchaser will award the contract/s to the lowest evaluated bidder/s for two, three or four lots or each lot determined on the basis of the lowest evaluated combined cost for the Purchaser for the entire package and who meet all post qualification criteria for the lot/s for which they are bidding, in cumulative.

Qualifications requirements include:

(a) If Bidder is Manufacturer :

(i) Financial Capability

The minimum required average annual financial turnover for the successful Bidder in any of the previous three (3) years (2014, 2015 and 2016) shall be of at least:

LOT 1: EUR 1.200.000 equivalent,

LOT 2: EUR 200.000 equivalent,

LOT 3: EUR 550.000 equivalent,

LOT 4: EUR 850.000 equivalent,

(ii) Experience and Technical Capacity

(iia) The Bidder's Bid shall include documentary evidences and references for at least **2 (two)** previous, successfully completed **substantially similar (in terms of size and nature) contracts in last five (5) years** for supply of similar equipment and services **per LOT**.

EVIDENCE: For each contract bidder must submit certificate/documentary evidence issued by the Purchaser on the successful implementation of the contract / or copy of the contract.

(iib) In case the Bidder not having service facilities within the West Balkan Region, the Bidder shall submit with his bid **(not later than the date of signature the Contract)** documentary proof that the bidder will be represented by an Authorized Service Provider in the West Balkan Region, equipped with appropriate stock of original spare parts, and able to carry out maintenance, and repair; obligations prescribed in the Conditions of Contract and/or technical specifications. As minimum acceptable under this qualification

requirement (iib) is if the bidder (Supplier) is going to be represented by an Authorized Service Provider in any of the countries of delivery.

(b) If Bidder is not manufacturer:

If a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms)

- **the Manufacturer shall demonstrate the above qualifications (i), (ii);**
- **and the Bidder shall demonstrate that it has successfully completed at least one (1) substantially similar (in terms of size and nature) contract in the past five (5) years per LOT.**

Bids not submitting documentary evidence of each of the above requirements will be considered not responsive and will be rejected.

3. Bidding will be conducted through the International Competitive Bidding procedures as specified in the "Guidelines: Procurement of Goods, Works and Non-consulting Services Under IBRD Loans and IDA Credits & Grants" dated January 2011, revised July 2014 ("Procurement Guidelines"), and is open to all eligible bidders as defined in the Procurement Guidelines. In addition, please refer to paragraphs 1.6 and 1.7 setting forth the World Bank's policy on conflict of interest.

4. Interested eligible bidders may obtain further information and inspect the bidding documents during office hours 10.00 a.m. to 16.00 p.m at the address given below.

5. A complete set of bidding documents in *English* may be purchased by interested Bidders on submission of a written application to the address below and upon payment of a nonrefundable fee of **200 BAM** or **100 EURO**. The method of payment will be through bank transfer into the account mentioned below. The document will be sent by surface mail.

Bank: UNICREDIT BANK
BAM-account no: 3386902296447858
SWIFT CODE: UNCRBA22
IBAN: BA39333386902296447858

6. Bids must be delivered to the address below on or before **January 17, 2018, until 12.00 hours**. Electronic bidding will not be permitted. Late bids will be rejected. Bids will be publicly opened in the presence of the bidders' designated representatives and anyone who choose to attend at the address below **at 12.15 hours, on January 17, 2018**.

7. All bids must be accompanied by a "**Bid-Securing Declaration**".

8. The address referred to above is:

Ministry of Foreign Trade and Economic Relations of Bosnia and Herzegovina

Attention: **Ms. Amela Jasic;**

Address: **Musala 9;**

Floor/ Room number: **2nd floor, room 202;**

City: **Sarajevo**

ZIP Code: **71000**

Country: **Bosnia and Herzegovina**

Telephone: **+387 33 203 237**

Electronic mail address: amela.jasic@mvteo.gov.ba